



Nordweld Tank Building System is a manufacturer of an innovative system for the construction of high capacity steel tanks, which is one of the companies of the Swedish - Polish TLC Group.

We are currently looking for

Project Sales Manager

Workplace: Kraków or Gorlice

Responsibilities:

- ▀ Comprehensive supervision over the ongoing project (Planning, scheduling, organization and control)
- ▀ Contact with the client to collect requirements and present work progress
- ▀ Active customer acquisition and development of relationships with the current ones
- ▀ Coordination of activities of people, departments and external units cooperating within a given project
- ▀ Ensuring compliance of the procedures and other activities required by the regulations within a given project
- ▀ Cooperation with the Production Manager and Product Constructor
- ▀ Technical and commercial service for customers, preparation of commercial offer
- ▀ Conducting technical and commercial talks with potential customers
- ▀ Participation in negotiating commercial contracts, fairs, conducting presentations
- ▀ Maintaining business relationships through customer visits and investments

Requirements:

- ▀ Higher education (preferably engineering)
- ▀ English at the advanced level
- ▀ Knowledge in the field of construction of large-size tanks, oil & gas and welding technology
- ▀ Min. 5 years of experience in project management
- ▀ Independence and responsibility in carrying out entrusted tasks
- ▀ Readiness for frequent business trips abroad
- ▀ Knowledge of using a technical program, reading technical drawings
- ▀ Driving license, category B

What we offer:



Opportunity to develop, courses and training



Private medical care



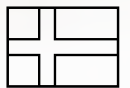
Employment contract



Possibility of insurance on preferential terms



Bonus system dependent on the results of work



Swedish work culture